



On the *1st* day of Christmas Hedrick gave to me...



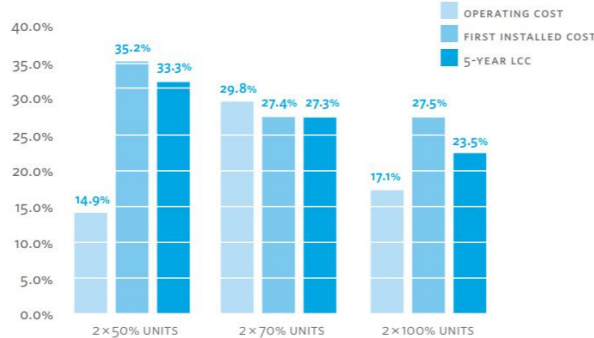
CONSULTING - SPECIFYING
engineer
— 2018
PRODUCT OF THE YEAR



Commercial Air Conditioning
Product Of The Year
(AC Systems)

- iECM motor delivers energy savings compared to traditional induction motors
- Parallel Sensor-less control paired with efficiency-based staging optimizes multi-pump installations
- Superior energy performance qualifies for significant cost recovery under utility and government rebate programs
- Design Envelope selections frequently result in smaller motor and/or pump which reduces installed cost
- Integrated intelligent controls reduce installation labor and provide added operational efficiency – for up to 75% in energy savings over traditional constant speed and variable frequency operated pump installations

DESIGN ENVELOPE PARALLEL SAVINGS



Redundancy level (min)	General use ≥ 70%	Highly comfort-sensitive sectors ≥ 85%	Mission critical ≥ 100%
Sample buildings	School, apt/condo, factory/warehouse	University, campus, commercial hotel, office, mixed-use, outpatients	Data center, critical care, blood bank, labs/R&D, hospital
Recommendation	Tango 2x50%	Tango 2x70%	Tango 2x100%

